



NEWS & NOTES

Winter/Spring 2009

A professional consulting firm that specializes in the development of life sciences facilities.

Celebrating our 5th Anniversary

It's hard to believe but we are five years old! Originally founded in 2004 as an LLC in Upstate, New York, Acorn relocated to Scottsdale, Arizona in 2005. Arizona has a business friendly climate and this new location, less than 30 minutes from Phoenix Sky Harbor Airport, affords excellent transportation options. Acorn was incorporated as an Arizona Business Corporation in 2005.

We owe our continued success to all of the individuals and organizations we have had the pleasure of working with over the last five years. Thank you!

Growing Abroad

Acorn President Jeff Frederic is currently pursuing discussions with the United States Department of Commerce in addition to individuals in the life sciences and investment banking communities regarding delivering services in emerging markets such as Asia Pacific and Latin America. Stay tuned for updates.

Staff Spotlight

Congratulations to Scottsdale based Project Manager Susan Waetje. Sue recently received her Master Certificate in Applied Project Management from Villanova University, as well as her Project Management Professional (PMP) certification from the Project Management Institute. Sue has also completed training in LEAN Six Sigma and will assist with any upcoming LEAN Design and Manufacturing projects.

Current/Recent Projects

Eugene, OR

- Prototype Design
- 25,000 S.F. Headquarters BB
- Ground Up Design & Site Utilization
- Sizing Analysis
- Prototype Schematic Design
- Project Budgeting
- Office
- Component Manufacturing
- Distribution
- Warehouse
- Donor Center
- Telerecruiting
- Mobile Ops.
- Vehicle Garage

Fresno, CA

- 62,000 S.F. Headquarters BB
- Schematic Design
- Equipment Layout
- Lean Design
- Technical Specifications
- Component Manufacturing
- Distribution
- Reference Lab
- Donor Testing Lab
- NAT Lab

Scottsdale, AZ

Acorn Development Inc.
Corporate Headquarters

Harrisburg, PA

- Prototype Schematic Designs
- Headquarters Renovation Options
- Prototype New Building
- Sizing Analysis
- Component Manufacturing
- Distribution
- Warehouse
- Mobile Ops.
- Vehicle Garage

Syracuse, NY

Acorn/RSA Office

Shrewsbury, NJ

- 20,000 S.F. Headquarters BB
- Prototype Renovation Design
- Administrative Offices
- Donor Center
- Laboratory
- Warehouse

Eatontown, NJ

- New Manufacturing/ Distribution Lab
- Feasibility Analysis
- Site Selection
- Lease Review
- Schematic Design
- Lean Design
- Design Development
- Interior Design
- Technical Specifications
- Project Architect
- Project Engineer
- Construction Documents
- Project Management
- Furniture, Fixtures & Equipment
- Component Manufacturing
- Distribution
- Testing Lab

FOR ADDITIONAL INFORMATION PLEASE CONTACT:

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- Sizes functions individually or as part of a center, based on thru-put statistics
- Calculates parking and acreage
- Calculates construction and site costs
- Eliminates guesswork and costly mistakes
- Plans for future growth
- Calculates square footage needed and equipment requirements
- Calculates maximum capacity

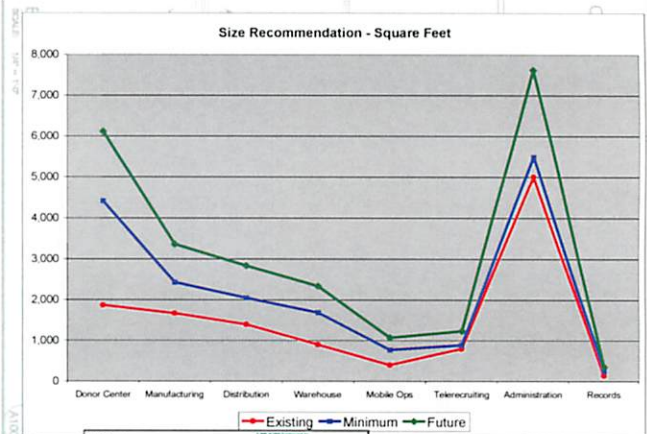


Could your organization benefit from a facility sizing analysis?

We have received excellent feedback from our clients who have had an opportunity to interact with our **BloodMatrix** facility sizing software.

BloodMatrix graphically quantifies where your organization currently is in terms of size, how big your facilities should be to support your current level of thru-put, in a compliant manner, and defines how large a facility you need to support your future goals.

CEO's love this tool because it enables them to make a very simple, yet powerful presentation to their board of directors, and other stakeholders.



Function	Existing	Minimum	Future
Donor Center	1,800	4,500	6,200
Manufacturing	1,500	2,500	3,500
Distribution	1,200	2,000	3,000
Warehouse	1,000	1,800	2,500
Mobile Ops	800	1,500	2,200
Telerecruiting	1,000	1,200	1,500
Administration	5,000	5,500	7,500
Records	500	500	500

BloodMatrix®

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